

15-18 March 2016 Palais des Festivals Cannes, France



PROGRAMME OF CONFERENCES & EVENTS

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2016 THEME & HIGHLIGHTS

HOUSING THE WORLD



NEW FORMATS & NETWORKING EVENTS!



Meet the real estate game changers!

NEW The 1st-ever global real estate & urban management startup competition. Stopping by London, Hong Kong and Cannes, the **Startup Competition** will shine a spotlight on the most dynamic and promising international startups and real estate & urban management solutions.

Come and discover what your business is missing out on! Meet the tech companies of tomorrow and find out the opportunities, disruptive changes and challenges they will bring to your business!

Key dates @ MIPIM:

- Tuesday 15 March, 11:00-12:30 (Competition 3rd round)
- Wednesday 16 March, 14:30-16:00 (Competition Finals)
- Thursday 17 March, 18:30 (Winner announcement at MIPIM Awards)

Sponsored by BNP PARIBAS REAL ESTATE



Make new connections!

Expand your network and spark new partnerships during 5 highly productive open meetings dedicated to healthcare, housing, logistics, hospitality and future talent. Open to all!



Furnished by Vitra.

The place to be! Located in the Hall 1 & Hall 2, the Innovation Forum offers a networking zone and exhibition hall where innovation stakeholders will showcase innovative solutions, as well as offer a dedicated programme of conferences.

EXCLUSIVE CLOSED DOOR EVENTS



The **must-attend event** for international urban political leaders. An opportunity for 80 participants to get together in an informal setting to examine key issues related to 2016 main theme "HOUSING THE WORLD".



The Occupiers' Summit, a format dedicated to corporate real estate professionals, will provide a forum for debate and discussion for international public and private occupiers.

NEW FUTURE TALENT PROGRAMME

Are you a young real estate professional?

Future Talent Programme is a special programme with dedicated benefits, designed just for the next generation of real estate professionals.

Eligible young professionals will have the chance to connect with the most influential international property players from all sectors, during 4 highly effective working days and a dedicated programme:

- "Real Estate talents: why the next generation matters" an expert-led panel session, co-organised with Business Immo & Génération Immobilier
- A presentation by the winner of the **Open Stage competition** on the topic: "High return on creative investment: coworking 2.0"
- Startup Competition
- Flash Mob Future Talent, co-organised with Business Immo & Génération Immobilier: networking cocktail with property leaders. Meet and discuss innovation!



NEW Housing the World: What's My ROI?, Powered by PechaKucha

This fast-paced and fun event will explore some of the latest developments in market rate, social and luxury housing and address crisis housing as well. Each presenter will show 20 images and speak about each one for only 20 seconds.

"Powered by PechaKucha" events are one-off events that are separate from regular city-based PechaKucha Nights, and that are usually held as part of festivals and conferences, but can also act as standalone events. These events include presentations that use the PechaKucha 20 images x 20 seconds format.

REINVEST | m

The Real Estate Institutional Investors' Summit brings together in one room the world's leading sovereign wealth funds, pension funds, insurance funds, and other leading capital owners in the real estate industry in one room to discuss how to optimize their portfolios. Thought Leaders at this 5th edition will debate on "Real Estate Risks & Rewards" through open and interactive roundtable discussions.



Private talks with...

The Leaders' Breakfast, an elite event gathering around 80 corporate senior officials and representing a unique occasion to meet with a keynote speaker.

2016 PROGRAMME OF CONFERENCES & EVENTS

HOUSING THE WORLD

MONDAY 14 MARCH

CLICK ON **EACH SESSION FOR MORE INFO**

REINVEST | m DINNER*

18:30 - 22:00

Sponsors: AXA Investment Managers, Aberdeen Asset Management, Europa Capital, KPMG, Real Capital Analytics

[Carlton Hotel]

TUESDAY 15 MARCH

KEYNOTE ADDRESS by the Minister of Tourism, Republic of Indonesia 10:00 - 10:30

INVESTMENT OPPORTUNITIES IN ASIA

10:30 - 11:30 Sponsor: Cushman & Wakefield

> CHINA INVESTMENT OUTLOOK

11:30 - 12:30

STARTUPS AND THE DIGITAL

ECONOMY: A NEW DEAL

FOR REAL ESTATE?

14:30 - 15:30

In association with

ESSEC Business School

BUILDING

AS A SERVICE

16:00 - 17:30

Sponsor: Schneider Electric

*By invitation only events

HOLLAND METROPOLE: TEAMING UP FOR GROWTH

10:00 - 11:00 Sponsor: Holland Metropole

RUSSIA 2016 -SMART DIRECTIONS FOR URBAN DEVELOPMENT

11:00 - 12:30 Co-organiser: Kommersant

HOW CLOSE ARE WE TO CREATING THE ULTIMATE **FUTURE CITY?**

11:30 - 12:30

Sponsor: Estates Gazette In association with Cushman & Wakefield and Hogan Lovells

announcing the two finalists

STARTUP m

3RD ROUND, CANNES

11:00 - 12:30

Sponsor: BNP Paribas Real Estate

Partner: Fabernovel

Followed by a cocktail

EIGHT YEARS UNDER YOUR SMART CITY VISION REALISED – IMPROVE URBAN **BORIS JOHNSON** by Sir Edward Lister DEVELOPMENT RETURNS 8 ENHANCE YOUR REPUTATION 14:00 - 14:30

IN GERMANY – MATCH UP YOUR INVESTMENT! 14:30 - 15:30 Sponsor: L'Etoile Properties Co-organiser: Heuer Dialog

ARCHITECTURAL VIEW

ON TURKISH MEGAPROJECTS

16:00 - 17:00

Sponsor: Kalebodu

EMERGING TRENDS

IN REAL ESTATE®:

A GLOBAL OUTLOOK FOR 2016

17:30 - 18:30

Co-organiser: ULI

BUILDING REAL ESTATE

STUDENT HOUSING: A NICHE WITH GROWTH POTENTIAL

14:30 - 15:30

TECH AND REAL ESTATE -

THE NEW OIL?

16:00 - 17:00

Sponsor:

Oslo Metropolitan Area

REAL ESTATE TALENTS:

WHY THE NEXT GENERATION

MATTERS

17:30 - 18:30

Co-organisers: Business Immo.

Génération Immobilier

IN A DIGITAL AREA 15:00 - 15:30 Sponsor: Autodesk

14:00 - 14:45

Sponsor: Oracle

ARCHITECTURE

METLIFE STADIUM: DYNAMIC INSPECTIONS FOR A LIVING FACILITY

15:30 - 16:00 Sponsor: Archaio

DIGITAL INNOVATION IN REAL ESTATE: FOCUS ON RETAIL AND OFFICE

17:00 - 18:30 Sponsor: Allianz Real Estate

Followed by a cocktail

UK PARTY 18:00 - 19:30

[Mipim Bay Restaurant]

MIPIM OPENING COCKTAIL

From 19:30 - Open to all MIPIM participants [Carlton Hotel]

OTHER LOCATIONS

REINVEST | m

REAL ESTATE RISKS & REWARDS* 8:00 - 12:30

Sponsors: AXA Investment Managers, Aberdeen Asset Management, Europa Capital, KPMG, Real Capital Analytics [Carlton Hotel]

INVESTORS' LUNCH*

13:00 - 14:30

Sponsors: AXA Investment Managers, Aberdeen Asset Management, Europa Capital, KPMG, Real Capital Analytics, Threestones Capital [Carlton Hotel]

UK CORE CITIES: WHERE THE WISE MONEY IS GOING AND WHY

> 11:00 - 12:00 Sponsor: Estates Gazette In association with Bilfinger GVA and RIO [Salon Croisette]

NEW GENERATION OF RESIDENTIAL DEVELOPMENT

14:00 - 15:00 Sponsor: Holland Metropole [Salon Croisette]

JAPAN BREAKFAST*: DIAMOND REALTY ON **JAPAN STRATEGIES 2016**

8:00 - 10:00 Sponsor: Diamond Realty Management Inc [Majestic Hotel]

LES MATINS DE L'ECONOMIE DU JDD

(Session in French) 10:00 - 11:15 **Real Estate:**

new growth opportunities 11:30 - 12:45

Transport, well being, housing, information: the new expectations of the urban dwellers in the Smart cities

Co-organisers: Le Journal du Dimanche, V. Conférences [Verrière Grand Auditorium]

ASIA LUNCH³

13:00 - 14:30 Sponsor: Norton Rose Fullbright [Majestic Hotel]

MIPIM CITY INVESTMENT FORUM - NORTHERN **POWERHOUSES**

14:30 - 15:30 Co-organisers: Leeds, Liverpool, Manchester, Newcastle, Sheffield [Grand Auditorium]

WOMEN NETWORKING COCKTAIL

Influencing the Real Estate industry

16:00 - 17:30

Partners: AREL, REWIRE, WIREP, WIRES, WWIRE [Salon Croisette]

HEALTHCARE MOB |

17:00 - 18:00

Sponsors: Threestones Capital, Welltower Followed by a cocktail, courtesy of Welltower

[Networking zone, Hotel & Tourism pavilion, Palais -1]

CEEQA@MIPIM 2016

17:00 - 18:45 Sponsor: CEEQA [Verrière Grand Auditorium]

POLAND & CEE EXECUTIVE DINNER*

20:00 - 22:00

Sponsor: Poland Today, supported by ABSL, Bloomberg Businessweek Polska, FDI Magazine (a division of the Financial Times), Property EU, Royal Institution of Chartered Surveyors (RICS), Rzeczpospolita

[Salon Croisette]



2016 PROGRAMME OF CONFERENCES & EVENTS

HOUSING THE WORLD

WEDNESDAY 16 MARCH

CLICK ON EACH SESSION FOR MORE INFO

CEE Breakfast Forum Discussion HOW CEE MARKETS CAN REDUCE RISK AND ATTRACT FOREIGN INVESTORS TO THE REGION'S CITIES

9:15 - 10:45 Sponsor: Poland Today Co-organiser: RICS [Deep Design]

Poland & CEE Macro Conference POLAND AND CEE TODAY -**HOW TO UNDERSTAND** THE NEW INVESTMENT ENVIRONMENT

> 11:00 - 12:30 Sponsor: Poland Today Co-organiser: ABSL

Poland Movers & Shakers Lunch **TAKING THE LEAD -**INVESTING IN POLISH CITIES

12:45 - 14:15 Sponsor: Poland Today Co-organiser: Property FU [Deep Design]

Poland & CEE Real Estate Conference FROM WARSAW TO CEE WITH LOVE - VIEW FROM THE REGION'S CENTRE

14:30 - 16:00 Sponsor: Poland Today

USING RETAIL

AND LEISURE TO

UNLOCK WATERFRONT

REGENERATION

16:00 - 17:00

Sponsors:

Bilfinger GVA Real Estate,

Liverpool

METROPOLITAN CITIES:

ARE HOUSING NEEDS

AND DEMANDS ALIGNED?

17:30 - 18:30

Sponsor.

Istanbul Chamber of Commerce

Sponsor: Plaine Commune

MASTERMINDS: A GATHERING OF CEOS FROM LEADING LISTED REAL **ESTATE COMPANIES**

15:00 - 16:00

PULSAR EFFECT OF HOSTING INTERNATIONAL EVENTS 14:00 - 15:00

ITALIAN REAL ESTATE:

STRIVING FOR EXCELLENCE

10:00 - 11:30

Co-organiser

Chiomenti Studio Legale

GLOBAL REITS:

THE SAFEST

INVESTMENT?

12:00 - 13:00

Sponsor: Emirates Reit

Co-organiser: EPRA

INNOVATION DISTRICTS: A NEW URBAN LOGISTICS INFRASTRUCTURE EMERGING IN

16:00 - 18:00 Sponsor: Lennar International Co-organiser:

DEVELOPMENT MODEL THE UNITED STATES

The Brookings Institution

STOCKHOLM, WHERE INNOVATIONS MEET INVESTMENTS

17:30 - 18:30 Sponsor: Stockholm Business Region Development

GREEN ROOM NNOVATION FOR<u>UM, HALL 1</u>

MARICA, BRAZIL 9:30 - 10:00

CASE STUDY BY

HOW CAN MAJOR HOTEL **COMPANIES MAINTAIN** THEIR FAST PACE OF **GROWTH IN AN INCREASINGLY COMPETITIVE MARKET** WITH NEW OFFENSIVE PLAYERS?

> 10:00 - 11:00 Sponsor: JLL

HEALTHCARE: TAKING CARE WITH A GROWTH MARKET

11:00 - 12:30 Sponsor: CORPUS SIREO Holding GmbH

THE FUTURE OF

HEALTHCARE REAL ESTATE

INVESTMENT

14:30 - 16:00

Sponsors: JLL, Ventas

THE IMPORTANCE OF

FOR A GROWING REGION

16:00 - 17:30

Sponsor: Business Region Göteborg

THE NEW FACE OF JAPAN'S PROPERTY MARKET 10:00 - 11:00

HOW TO CREATE VALUE IN ARCHITECTURE

BY ART AND DESIGN REAL CASES! 11:30 - 12:30

NEXTUUUS:

FROM CORPORATE PROPERTY

TO COMMUNITY PROPERTY

IS THIS JUST A FAD?

14:30 - 15:00

Sponsor: Bouyques Immobilier

EDMONTON: A PARTNERSHIP

MODEL FOR INNOVATION

15:00 - 15:30

Sponsor: The City of Edmonton

OTHER LOCATIONS

RUSSIAN BREAKFAST*

08:30 - 11:30 [Majestic Hotel]

8:30 - 10:00 Sponsor: ABM [Salon Croisette]

US BREAKFAST

INNOVATIVE URBAN SPACES: IS THE WORKPLACE MINGLED WITH HOUSING AND R&D PREMISES COMPATIBLE WITH QUALITY OF LIFE?

9:30 - 10:30 Sponsor: Pitch Promotion Co-organiser: Métropole Nice Côte d'Azur [Verrière Grand Auditorium]

OCCUPIERS' SUMMIT

CREATING VALUE & DERISKING YOUR PORTFOLIO*

A networking event for international CRE professionals only 11:00 - 13:00

In association with ADI and RICS [Majestic Hotel]

m **HOUSING THE WORLD***

11:00 - 13:00

Sponsors: Arcadis, UTC Co-organisers: INTA, BPF

[Maiestic Hotel]

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FLASH MOB m

BUFFET LUNCH -FLASH MOB H&T Special guest: the Minister of Tourism, Brazil

13:00 - 14:30 Sponsor: Brazilian Ministry of Tourism [Networking zone,

Hotel & Tourism pavilion, Palais -1]

13:00 - 14:30

Sponsors: Arcadis, UTC [Majestic Hotel]

MOB |

LOGISTICS & INDUSTRIAL

15:00 - 16:00 [Networking zone, Hotel & Tourism pavilion, Palais -1] STARTUP COMPETITION I

FINALS

14:30 - 16:00 Sponsor: BNP Paribas Real Estate Partner: Fabernovel [Grand Auditorium]

ENVIRONMENT **RE-IMAGINED** 15:30 - 17:00 **CONFERENCE CANADA**

Sponsor: Schindler

INNOVATIVE URBAN

DEVELOPMENTS

17:00 - 18:30

Sponsor: SNCF Immobilier

Followed by a cocktail

THE LIRRAN

17:00 - 18:00 Co-sponsors: Ivanhoé Cambridge, Montréal, EDCO,

The City of Edmonton Followed by a cocktail until 20:00

LIVE, WORK, PLAY -

REDEFINING LIVING SPACES

[Verrière Grand Auditorium]

US COCKTAIL

18:00 - 19:00 [NAR Stand, Palais -1] MOB m FUTURE TALENT

17:30 - 18:30

Co-organisers: Business Immo, Génération Immobilier

[Innovation Forum, Hall 2]



2016 PROGRAMME OF CONFERENCES & EVENTS

HOUSING THE WORLD

THURSDAY 17 MARCH

CLICK ON EACH SESSION **FOR MORE INFO**

BLUE ROOM PALAIS 3

INVESTMENT HORIZONS **BROADEN ACROSS** U.S. MARKETS

10:00 - 11:00 Sponsor: HAP Co-organiser: New York University

IS SPANISH REAL ESTATE MARKET STILL ON A POSITIVE SLOPE?

11:30 - 12:30 Sponsors: Gesvalt, Roca Junyent Followed by a cocktail

ACHIEVING <2 DEGREES

CELSIUS: HOW MUST THE REAL

ESTATE INDUSTRY RESPOND

TO MEET NEW CLIMATE

CHANGE PLEDGES?

14:30 - 15:30

Sponsor: Baker & McKenzie

RUBY ROOM PALAIS 5

MANAGING VOLATILITY, LIQUIDITY AND REGULATION IN TODAY'S GLOBAL **CRE FINANCE MARKETS**

> 10:00 - 11:00 Sponsor: The Baupost

TRANSFORMING AFRICA'S SKYLINE, BUILDING THE FUTURE

11:30 - 13:00 Co-organiser: API Summit

PROPTECH LATEST TRENDS:

THE INVESTORS' VIEW

14:30 - 15:30

Co-organiser: RICS

ORANGE ROOM

RISE OF LIFESTYLE HOTELS & RETAILTAINMENT IN THE HOSPITALITY INDUSTRY. WHAT'S IN HOTELS FOR THE CLIENT EXPERIENCE?

10:00 - 11:30 Sponsor: JLL

EFFICIENT LOGISTICS FOR A COMPETITIVE EUROPE

12:00 - 13:00 Sponsor: Barcelona Catalonia

UNDERSTANDING

THE BRAZILIAN MARKET -

TOURISM FOCUS

Keynote address by

the Minister of Tourism.

Brazil

14:30 - 15:30

GREEN ROOM INNOVATION FORUM, HALL 1

PROFITABLE ENERGY RECOVERY WITH DISTRICT HEATING RECOVER. REDISTRIBUTE, REUSE

10:00 - 11:30 Sponsor: UTC

URBAN PLANNING IN THE PERSPECTIVE OF ELECTRICITY

11:30 - 13:00 Sponsor: Business Region Göteborg

CREATING THE CITY OF THE FUTURE

14:00-14:30 Sponsor: Grenoble Alpes Metropole

CAMPUS DIAGONAL-BESÒS -BARCELONA KEY: CREATING

OPPORTUNITIES THROUGH TERRITORIAL DEVELOPMENT 14:30 - 15:00

Sponsor: Barcelona Catalonia CASE STUDY

15:00 - 15:30 To be confirmed

EXPO MILANO 2015.

OPPORTUNITY & DEAL

OTHER LOCATIONS

LEADERS' BREAKFAST

PRIVATE TALKS WITH...*

A unique opportunity for the industry's leaders to meet and hear from a bespoke personality from either the public or private sector 8:00 - 9:30

> Sponsor: Lennar International [Majestic Hotel]

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HOUSING 10:00 - 11:00

[Networking zone, Hotel & Tourism pavilion, Palais -1]



HOUSING THE WORLD: WHAT'S MY ROI? **POWERED BY PECHAKUCHA**

11:00 - 12:30 [Grand Auditorium]

H&T LUNCH*

13:00 - 14:30

Sponsor: Ministry of Tourism Republic of Indonesia [Networking zone, Palais -1]

OPEN STAGE

HIGH RETURN ON CREATIVE INVESTMENT: **COWORKING 2.0**

Crowdsourced session winner 16:00 - 17:00

URBAN POLICY & HOUSING: COLLABORATING FOR LIVEABLE CITIES 16:00 - 17:00

Followed by a cocktail, courtesy of Residential Land

RESIDENTIAL INVESTMENT PORTFOLIO: THE BEST IS YET TO COME

16:00 - 17:00

USING PARROT BEBOP DRONE AS A REAL ESTATE 3D MAPPING SOLUTION

16:00 - 16:30 Sponsor: Parrot

SECURITY SOLUTIONS FOR **OVER 21MLN PEOPLE**

16:30 - 17:00 Sponsor: CAME Followed by a cocktail

SOURCING THROUGH DATA 17:00 - 17:45

Sponsor: Deal X

mipim

MIPIM AWARDS PRIZE-GIVING CEREMONY FOLLOWED BY AWARDS COCKTAIL

18:30 Official sponsor: Turkishceramics Official press partner: Immobilien Zeitung
[Grand Auditorium]

FRIDAY 18 MARCH

GREEN ROOM

MIPIM WRAP-UP

A condensed sum-up of 3 intense days of feeling the industry's pulse. Lessons learned and way forward!

10:00 - 11:00

In association with Wisconsin School of Business

